

May 2009

Auckland Bizzone Small Business Expo

CollectIT is exhibiting at the Bizzone Small business expo which is being held at the ASB showgrounds in Auckland on the 27th-29th of May 2009.

If you would like a free entry to the expo (worth \$20) then you can obtain one by clicking on this link www.bizzone.com/guestof/exhibitor

Come and see us at the expo, we would love to meet with you and hear your stories.

Sunday Star Times

There was an article about CollectIT in the Sunday Star Times last weekend (Sunday 10th May). To view this article [click here](#).

There are a number of collectIT articles on our website for viewing on our home page, and of course all of the collectIT newsletters are posted on our website under Newsletters.

PPSR Registration

PPSR stands for Personal Properties Securities Register. This is an important electronic register which enables creditors to register details about security interests they hold in their debtors goods. For those in the business of supplying goods to customers on credit, registration on the PPSR could be crucial. Effective registration usually means that you as a creditor take priority over creditors with unregistered security interests, or security interests that were

Case Study

Bob the Plumber is self employed.

He has installed a hot water system in Cambridge and has invoiced his clients for \$3,000. 3 months has passed without payment so Bob sends a letter to which the client replies, disputing the workmanship.

Bob has a dispute over a debt less than \$7,500. He can immediately lodge a proceeding in the disputes tribunal and have his debt determined there.

The collectIT system will provide Bob with all of the forms and documents he will need to lodge his dispute.

Success Story

Eric Moess Fencing Ltd
I was doubtful that I needed collectIT because I kept thinking I could do this myself, and we did not go to a debt collector as we were not happy with the fees they charge.

Using collectIT has been very successful for us because it has systemised our debtor management. I am now sending out the 1st letter in the process much earlier than I used to and we are getting money in the bank much earlier than we used to!

I am still chasing 2 very overdue and very large debts and the collectIT office has been extremely approachable and helpful going through the court process.

registered later in time.

CollectIT's June newsletter will be devoted to this key area.

Looking forward to seeing you at the expo!

Until next time
Melanie O'Neill & Catherine Clark
Directors



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Andrea Moess
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[more success stories](#)