

July 2009

News Flash – District Court Rules

New District Court Rules

These Rules will come into effect from 1 November 2009.

For the debt collection industry the changes will be significant if Court processes are used.

The aims of the new Rules are twofold: -

1. To encourage exchange of relevant documentation between opposing parties in a Court process. The reasoning behind these changes is that an early exchange of documentation will lead to more settlements of a claim without the need for a Court hearing; and
2. There will be several methods for solving a legal dispute. A formal Court process is only one of a range of methods that may be used. It is hoped that this will mean reduced cost and faster resolution of disputes.

CollectIT is keeping apprised of the new rules and will report in more detail in later newsletters.

CollectIT guarantees to its subscribers that the CollectIT system is always kept up-to-date with law changes. To view the collectIT website go to www.collectit.co.nz

Subscribers can rest assured that they will be using a system that is at the forefront of legal change. CollectIT is proud to be a market leader in offering a unique system in New Zealand.

Auckland Small Business Expo - Winner of Magnum of Moet

Congratulations to Graham Mushett who was the winner of the magnum of Moet at the recent Auckland Small Business Expo.

This photograph of Graham was taken at his recent wedding to Ursula. He chose this photograph as plenty of champagne was consumed on the day! Graham and Ursula are looking forward to the birth of their first child and will be celebrating this with the Moet!

Case Study

Nathan is a Dentist. He hasn't been paid for \$500 of dental work he did for a patient and after 2 months decides he needs to collect that debt.

He sends an invoice and hears nothings for a further 3 months. No dispute has been signalled so Nathan needs to file his proceedings in the District Court.

Once the proceedings have been served, the debtor raises a defence. The proceedings are immediately transferred to the Disputes Tribunal by the Court for a decision.

The collectIT system provides all the forms and documentation that Nathan will need whether in the District Court or Disputes Tribunal, one step at a time, in an easy to follow format.

Success Story

Les Mills Gym
We're thrilled! Before collectIT we were comfortable with a 5% response from our final letter to slow payers and now we are getting 30%. That's 6 times better than before and the system has paid for itself many times over. It's amazing what you accept as normal because it all seems too hard that's why this system is such a gem ... you just follow each step and the results come easily.

Alison & Garry Mallett



Graham works at Entertainment Works which is one of the main entertainment booking agencies in Auckland. Entertainment Works is closely affiliated with Music Works, an instrument retailer with 32 stores around New Zealand. Graham tells us that Entertainment Works is a great point of contact for anyone seeking entertainment services.

www.lesmillshamilton.co.nz

[More success stories](#)

Until next time
Melanie O'Neill & Catherine Clark
Directors



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don't write off debt... collectIT