

APRIL 2008

Following through to the Courts

We have spoken to a few of our clients in the last couple of weeks and are looking forward to speaking with all of you. It's wonderful to hear that the collectIT system is working for so many of you, especially the letter of demand (final letter) with or without the Court documents attached.

A couple of you reported that on occasion the letters haven't worked or resulted only in part payment (which is still very positive!) but you haven't gone on to start court action. Reluctance to take that step and lack of time were given as the reasons.

If you have sent Court documents with your letter of demand, then you have completed the most time consuming part in the process! The collectIT system is easy to understand, you just need to have the confidence to see the matter through.

Taking no action after sending letters or accepting part payment is just sending the message out to your debtors that you give free credit.

If you get to the stage of starting court action and for any reason are hesitating, please give us a call or send an email to info@collectit.co.nz. We are more than happy to talk you through the process on the website. If you don't use the "obtaining a court order" section of the website you are missing out on one of the most powerful and effective means of collecting your debts!

Log in to www.collectit.co.nz and get collecting!

Invitation to the 2008 Small Business Expo Christchurch 20, 21, 22 May

collectIT is exhibiting at the above event and would like to extend a warm invitation to any business's who would like to attend. The details for obtaining a FREE ticket to the expo are below.

There are over 100 exhibitors, all under one roof for three days, providing quality products and services to small-to-medium size business owners. You will get all the information you need to be a better business owner, make better business decisions and improve your productivity. There will be free seminars, specialist advice and mentoring. It is the largest event held for business in New Zealand.

To attend simply register online today and download your free ticket by clicking on the link.

<http://www.businessexpo.co.nz/Christchurch/Exhibitors/registration.asp>

until next time

 don't write off debt... collectIT

Melanie O'Neill & Catherine Clark
Directors