

September 2009

Your opinion counts

We have talked to so many of you at different times, and know that you are a really switched on group of business people. With that in mind we'd like to pick your brain please ... CollectIT is putting together some new marketing material and who better to ask than the opinions of our own clients and database?

There are 4 flyers that we want your opinion on - just tell us which flyer would prompt you to take action and why? If none of these, what would? and why? To thank you for your time and honest answers, CollectIT will waive the set up fee (\$57+gst) for collecting one of your outstanding debts (over \$500). We really appreciate your efforts in giving us this valuable information so that CollectIT can provide their service to more business owners. There is a one week (7 day) time frame on this offer.

So your next step ... [email](#) through your preference and at the same time send in the [authority to act form](#) along with your overdue invoice and any relevant information. Don't have any debts that need chasing? You are still very welcome to vote - and perhaps send this offer to a friend who you know needs a debt or two collected.

[Flyer 1 - Clients treating you like a bank?](#)

[Flyer 2 - Imagine having a helping hand...](#)

[Flyer 3 - 7 reasons why ...](#)

[Flyer 4 - Are Bad debtors killing your cashflow?](#)

Newsflash!

The Disputes Tribunal will now hear disputes up to the value of \$20,000 if both parties agree. Previously, their limit was debts under \$12,000. So, what are you waiting for? Send in those debts to CollectIT - we'll start chasing them for you & we'll even waive the \$57+gst set up fee if you tell us which of our 4 flyers would encourage you to take action.

Until next time

don't write off debt... collectIT

Melanie O'Neill & Catherine Clark

Directors



0508 collectIT (0508 26 55 328)

Case Study

Morgan Transport Ltd is owed \$30,000.

It issues proceedings against the debtor by filing the necessary documentation in the District Court and serving them on the debtor.

The debtor files a defence and the matter proceeds to a defended hearing with both sides representing themselves. After the hearing the District Court Judge issues a decision.

Morgan Transport Ltd can use CollectIT for all of their forms, documents and letters required for the court proceedings.

[more case studies](#)

Success Story

Battenman Hamilton Ltd CollectIT has provided us with a system for our debtor management which we have implemented and use each month chasing our slow payers.

When we joined collectIT we had 1 very overdue account that we had been chasing for almost a year. After handing that one over to the collectIT team to take care of, we were paid within 1 week!! This was after our lawyer had already sent a letter 6 months earlier, to no avail. We are thrilled with their fast action & success!

John Overwater
Director
Ph: 027 44 99 848

[more success stories](#)

If you do not wish to continue receiving emails from us, please click on the link below while connected to the internet. [Remove Me](#)