

November 2010

Don't leave it too long ...

Have you got a debt you've been meaning to hand over for CollectIT to chase? Well, please get onto it!!! We have recently done some analysis on debts our office has chased for the first 6 months of this financial year and almost 20% of debtors were impossible to get a result from - either they've moved or the company has gone into liquidation. The majority of these were just left too long before getting CollectIT involved. If you are sending your debtors a final letter saying that you will hand their file over to a debt collection company if they don't pay, then you need to actually follow through with what you say. If you keep making idle threats, word soon gets out about how you conduct your business.

Christmas Break

Our office will be closing for a month over Christmas/New year - re-opening on Mon 24th January, 2011 so if you've got a bad debt we'd really like to at least begin the process for you before the break.

We will be available during that time on the 0508 26 55 328 (0508 collectit) number if you have enquiries.

Client Profile - Beattie Auto Body Repairs 2001 Ltd

The CollectIT office is often asked what types of industries we collect debts for and geographically where they are situated. CollectIT is nationwide - we have a system which uses the courts throughout NZ & we collect for a multitude of industries.

Each month we are going to profile a CollectIT client. That way if you're on our database and thinking about using our services you will start to develop a picture of the types of industries CollectIT acts for. Alternatively, you could always pick up the phone 07 834 9111 - we'd be happy to talk to you regarding your debt and whether CollectIT could be of assistance.

Beattie Auto is a panel beating & spraypainting business in Gore, Southland. They have a staff of 13 and are CollectIT's furthest southern clients. Beattie heard about CollectIT through the Collision Repair Association and have been using the DIY system (UCollect) to chase their outstanding slow payers.

Mareece from Beattie's says that the majority of their overdue accounts are under \$1,000 (for private repairs to motor vehicles) and using CollectIT's pre-formatted letters definitely gets a response, if not

Success Story

Rawhiti Finance Ltd

We used to use a large debt collection company but were not getting results from them. From 15 files we had sent them, we were lucky to have received one lot of payment back.

Since changing to CollectIT Ltd we have been extremely happy with the results they are achieving for our company and the feedback they provide. Every month we get an update on our files, plus money! Their follow up is excellent and if anything changes with our debtors we are informed.

Shannan Read

Office Manager

Ph: 07 888 7033

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Case Study

John Smith provides lawnmowing services for Jane Brown, Jim Rolton and Fran Bell who are flatmates in Christchurch.

After some months John realises that 3 months worth of accounts have not been paid and he is owed \$300.

What can John do?

John should start collectIT's debtor management process.

At the conclusion of this

payment from her debtors straight away.

Mareece does have one particular overdue account which she has initiated court proceedings for and the beauty of the CollectIT system is that she can continue with this process through the District Court without incurring any extra costs.

Do you have outstanding money? Don't leave it any longer! Contact CollectIT on 07 834 911 or info@collectit.co.nz

Until next time

don't write off debt... **collectIT**



Catherine Clark & Melanie O'Neill
Directors



0508 CollectIT (0508 26 55 328)

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process if John has not been paid he should file court proceedings against the flatmates in the Christchurch District Court following CollectIT's forms and information.

As there are 3 flatmates, each flatmate must be listed separately as a defendant. In this case therefore there will be 3 defendants. Each flatmate must also be served with the documents when they are released by the Court.

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