

July 2011

Meet the CollectIT Team



Catherine Clark, Sue Douglas, Toni Snowball, Melanie O'Neill

I am always interested in knowing who I'm speaking to when using the services of a company on a recurring basis so it is my pleasure to introduce our team at CollectIT.

Catherine Clark is an owner of CollectIT and focuses on the sales and marketing of the business.

Sue Douglas is our office administrator extraordinaire and is taking on more and more debt collection work and is achieving fantastic results for our clients.

Toni Snowball is our collection support and I firmly believe that if she doesn't succeed in getting your debtor to pay, nobody can!

Melanie O'Neill is an owner of CollectIT and still works as a part time barrister. She keeps the CollectIT team up to date with any law changes.

Facebook

We know it's the way of the future and CollectIT now has their own facebook page. So check us out on Facebook and "like us"! <http://www.facebook.com/pages/CollectIT-Ltd/125850624159590>

Success Story

Lake Street Auto Services

.....We are very impressed with your work and how soon you get onto the debt for us.

Gaileen Geary
Office Manager
Ph: 07 827 3880

[more success stories](#)

CollectIT has worked in the following industries

- Building
- Roofing
- Fencing
- Plumbing
- Gibstoppers
- Painters
- Mechanical
- Electrical
- Panelbeaters
- Milking systems
- Contractors
- Finance companies
- Beauty therapy
- Logistics
- Radio
- Printing
- Rural suppliers
- Graphic design
- Realty
- Flooring
- Accounting
- Motor Vehicle Retail
- Lawyers
- Retail
- Freight forwarding
- Trucking
- Glaziers
- Commercial property
- Social media

Your industry not listed? No problem! This is a list to give you some idea of industries in which CollectIT Ltd has worked.

What are you afraid to lose?

Are you slow to make changes when it comes to your debtors? Do you wait months and months before contacting CollectIT to get involved with helping you to get paid? Everytime we change, we lose something. It's not the change we resist, it's the losses. So I propose the question - what are you afraid of losing?

Is it the relationship you have built with a client? Is it your sense of competency - that you should have seen the writing on the wall earlier? Perhaps you can't get past the fact that it might cost you to chase money that is rightfully yours?

We are all wired to be more sensitive to possible loss than to possible gain. We need to work through these fears and in order to move forward we need to have hope. To look on the bright side of possible gains (ie. getting paid sooner) rather than focusing on the possible losses.

So ask yourself those hard questions - is this relationship worth preserving? Can I be firmer with my clients, get paid on time and still preserve the relationship? Do I actually know how much it will cost me or is my reality a friends story?

So again, what are you afraid of losing and is that fear real? Perhaps the possible gains outweigh the losses?

If you have outstanding money don't leave it any longer! Contact CollectIT on 07 834 9111 or info@collectit.co.nz

Until next time  don't write off debt...



Catherine Clark & Melanie O'Neill
Directors



info@collectit.co.nz

<http://www.collectit.co.nz>

?emc=178&emu=catherine

07 834 9111

0508 CollectIT (2655328)

We are happy to assist you with whatever area of business you are involved in ... [Email CollectIT now](#)